
From: Martin Zeman [REDACTED]
Sent: 6/20/2018 3:03:13 PM
To: Stewart Oldfield [REDACTED]
CC: Liam Osullivan [REDACTED]; Davide-A Sferrazza [REDACTED]; Joshua Shoshan [REDACTED]; Xavier Avila [REDACTED]; Daniel-E Kaiser [REDACTED]; Nina Tona [REDACTED]; Alastair Mackinlay [REDACTED]; Ian Salters [REDACTED]; Vahe Stepanian [REDACTED]
Subject: RE: Southern Financial P/L - YTD [C]

Will do mate.

From: Stewart Oldfield <[REDACTED]>
Date: Wednesday, Jun 20, 2018, 14:28
To: Martin Zeman <[REDACTED]>
Cc: Liam Osullivan <[REDACTED]>, Davide-A Sferrazza <[REDACTED]>, Joshua Shoshan <[REDACTED]>, Xavier Avila <[REDACTED]>, Daniel-E Kaiser <[REDACTED]>, Nina Tona <[REDACTED]>, Alastair Mackinlay <[REDACTED]>, Ian Salters <[REDACTED]>, Vahe Stepanian <[REDACTED]>
Subject: RE: Southern Financial P/L - YTD [C]

Thanks. I see Terri listed as the banker on the OTC tab. Can you make sure the revenues are flowing through to me rather than her?

From: Martin Zeman
Sent: Wednesday, June 20, 2018 2:11 PM
To: Stewart Oldfield <[REDACTED]>
Cc: Liam Osullivan <[REDACTED]>; Davide-A Sferrazza <[REDACTED]>; Joshua Shoshan <[REDACTED]>; Xavier Avila <[REDACTED]>; Daniel-E Kaiser <[REDACTED]>; Martin Zeman <[REDACTED]>; Nina Tona <[REDACTED]>; Alastair Mackinlay <[REDACTED]>; Ian Salters <[REDACTED]>; Vahe Stepanian <[REDACTED]>
Subject: Southern Financial P/L - YTD [C]
Importance: High

Classification: **Confidential**

Stewart,

Here is the breakdown of what the YTD P/L for Southern Financial looks like:

Pershing – includes any bonds, equity, listed equity options

- Main SFLLC Account = \$72,817.40 (\$26,440 of that is ECM which stopped in February plus a one-off deal in March on Dropbox)
- Haze Trust = \$20,142.18

OTC - See attached spreadsheet for details on the OTC business.

- Sheet 1 -> FX = \$32,394
- Sheet 2 -> Rates = \$40,488
- (note sheet 3 includes bond deals that are already included in the Pershing numbers above)

Total = \$165,841