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**From:** Andrea Tapia [REDACTED]  
**Sent:** 3/17/2015 5:50:34 PM  
**To:** Paul Morris [REDACTED]  
**CC:** Mathew Negus [REDACTED]  
**Subject:** RE: February 2015 Revenue Report (by Account Type) [I]

Classification: **For internal use only**

I see PIC revenue of \$30K for Southern Financial. Were you expecting anything else?

Kind regards,  
Andrea Tapia



**Andrea Tapia**  
Vice President

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[REDACTED]

Securities offered through Deutsche Bank Securities Inc.

*Passion to Perform*

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**From:** Paul Morris  
**Sent:** Tuesday, March 17, 2015 5:48 PM  
**To:** Andrea Tapia  
**Subject:** Re: February 2015 Revenue Report (by Account Type) [I]

Classification: For Internal Use Only

Please coordinate with matt negus in kcp thanks

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**From:** Andrea Tapia  
**Sent:** Tuesday, March 17, 2015 04:43 PM  
**To:** Paul Morris  
**Subject:** RE: February 2015 Revenue Report (by Account Type) [I]

Classification: **For internal use only**

Hi Paul,

I'm not sure what amounts or deals you are expecting, but KCP revenue could either be included in the Brokerage or Other columns. Please provide me transaction details if you would like me to investigate missing revenues.

Kind regards,  
Andrea Tapia