

---

**From:** Jj Litchford [REDACTED]  
**Sent:** 11/6/2015 1:58:26 PM  
**To:** Andrew Gallivan [REDACTED]  
**CC:** Paul Morris [paul.morris@db.com]; Stewart Oldfield [stewart.oldfield@db.com]  
**Subject:** Q4 High Probability Pipeline [I]  
**Attachments:** Q4 High Probability Pipeline.xlsx

Classification: **For internal use only**

Hi Andrew--

As follow-up from our last pipeline discussion, here is the high probability pipeline with estimates for 2015/2016 revenue. For 2015, I prorated revenue based on number of months left in the year and added any upfront fees.

Let me know if you have any questions.

Thanks,  
JJ



JJ Litchford  
Associate Banker

Deutsche Bank Trust Company Americas  
Deutsche Asset & Wealth Management



*Passion to Perform*