

Weekly Business Updates

Transactions Closed, Pipeline Deals & Client Updates



Key Client Partners
Americas

Nov 12th 2013

KCP Americas

**Material Deals
in the Pipeline**

Desk	Deal	Product	Client	% / \$(000)k	Economics	↕
KCP-US DM	<ul style="list-style-type: none"> 131 s. Dearborn Spitfire 2.0 Gold Trade Finance Airlee CLO 	<ul style="list-style-type: none"> Real Estate Private Markets Private Markets Private Markets 	<ul style="list-style-type: none"> Various Jaws, Bill Forest 	<ul style="list-style-type: none"> 40% 95% 1,500 	<ul style="list-style-type: none"> Preferred Equity class A+ tower \$15m, 1% fee 4.5-45m gold deliver \$38m size 	<ul style="list-style-type: none"> ↕ ↑
KCP-US TOR	<ul style="list-style-type: none"> MDCA Stock Loan Somerston TRS Yacht Loan 	<ul style="list-style-type: none"> Private Markets Capital Markets St Fin. & Lending 	<ul style="list-style-type: none"> Miles Nadal Somerston C. Gallagher 	<ul style="list-style-type: none"> 60% 650 70% 1,000 70% 4,000 	<ul style="list-style-type: none"> \$45m loan v \$150m stock Muni TRS \$14-60m in size \$63m loan 15%, 4% fee 	<ul style="list-style-type: none"> ↕ ↔ ↑
KCP-US TDS	<ul style="list-style-type: none"> Rates, Fx, Comm 6200 Hollywood Equity co-invest 	<ul style="list-style-type: none"> Capital Markets Real Estate Private Markets 	<ul style="list-style-type: none"> Epstein Stillwater Endicott 	<ul style="list-style-type: none"> 50% 75-100 95% 25 5% 2,000 	<ul style="list-style-type: none"> ISDA signed, ready to trade \$5m investment 	<ul style="list-style-type: none"> ↕ ↑
KCP- LATAM	<ul style="list-style-type: none"> Equity Swap Iron Ore CLN European Property x 2 	<ul style="list-style-type: none"> Capital Markets Private Markets Private Markets Real Estate 	<ul style="list-style-type: none"> Leo Kryss Belford, Optimist Belford, Fund P A.G., RMA Engh 	<ul style="list-style-type: none"> 60% 80 90% 150 80% 125 	<ul style="list-style-type: none"> \$20m equity swap on Bovespa on Petrobras linked w/ Inflation \$20m+ luxury & 100m+ commercial 	<ul style="list-style-type: none"> ↕ ↑ ↑
WIC-US JC / VS	<ul style="list-style-type: none"> 5-9y Fwd Swap Structured Notes 	<ul style="list-style-type: none"> Capital Markets Capital Markets 	<ul style="list-style-type: none"> Wasserman Paul, Karl Kuehner 	<ul style="list-style-type: none"> 75% 150 75% 150 	<ul style="list-style-type: none"> \$30m notional Monthly flow structured notes & OTC 	<ul style="list-style-type: none"> ↕ ↑
WIC-US BH / CQ	<ul style="list-style-type: none"> Restricted Stock Sale 	<ul style="list-style-type: none"> Capital Markets 	<ul style="list-style-type: none"> Samson Capital 	<ul style="list-style-type: none"> 80% 75 		<ul style="list-style-type: none"> ↑
WIC-US JS / DS	<ul style="list-style-type: none"> Equity 	<ul style="list-style-type: none"> Capital Markets 	<ul style="list-style-type: none"> Hamlin Capital 			<ul style="list-style-type: none"> ↕
WIC- LATAM	<ul style="list-style-type: none"> Funds 	<ul style="list-style-type: none"> Alts 		<ul style="list-style-type: none"> 100% 	<ul style="list-style-type: none"> \$2.5m mut funds & offshore ETFs 	<ul style="list-style-type: none"> ↑

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