
From: Chip Packard [REDACTED]
Sent: 1/27/2015 12:14:51 PM
To: Diego Galan [REDACTED]; Caroline Kitidis [REDACTED]; Haig Ariyan [REDACTED]
CC: Mathew Negus [REDACTED]
Subject: Re: Quintessentially Platinum - coming soon. Your support required. [C]

Classification: Confidential

Ok, they don't meet the \$50 mm with DB yet. Let me come back to you.

Chip Packard
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From: Diego Galan
Sent: Tuesday, January 27, 2015 12:07 PM
To: Chip Packard; Caroline Kitidis; Haig Ariyan
Cc: Mathew Negus
Subject: RE: Quintessentially Platinum - coming soon. Your support required. [C]

Classification: **Confidential**

Clients must meet the criteria below and be on-boarded as part of KCP:

- Estimated net worth: >\$500M (documented by publicly available information, i.e. Forbes List)
- Investable assets: >\$50M must be invested currently with DeAWM
- Current or estimated total revenue potential per annum: >\$1M

From: Chip Packard
Sent: Tuesday, January 27, 2015 12:01 PM
To: Diego Galan; Caroline Kitidis; Haig Ariyan
Cc: Mathew Negus
Subject: Re: Quintessentially Platinum - coming soon. Your support required. [C]

Classification: Confidential

Remind me please of the criteria?

Chip Packard
Managing Director
Deutsche Asset and Wealth Management