

Subject: Re: Fw: allocation [C]
From: Chip Packard [REDACTED]
Date: Tue, 05 Nov 2013 12:17:57 -0500
To: Haig Ariyan [REDACTED]

Classification: Confidential

Thanks, much appreciated.

Chip Packard
Managing Director
Co-Head, Wealth Management Americas
Deutsche Asset and Wealth Management
[REDACTED]

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----- Original Message -----

From: Haig Ariyan
Sent: 11/05/2013 11:03 AM EST
To: Caroline Kitidis
Cc: Caroline Kitidis; Chip Packard
Subject: Re: Fw: allocation [C]
Classification: Confidential

Lets peel 4k off the top to allocate to these two families.

Haig Ariyan
Managing Director
Co-Head Wealth Management, Americas
Deutsche Asset & Wealth Management

345 Park Avenue
New York, NY 10154
[REDACTED] direct phone

[REDACTED] fax

From: [REDACTED]
[REDACTED]

To: [REDACTED]
Caroline [REDACTED]
[REDACTED]

Date: 11/05/2013 11:00
AM

Subject: Re: Fw: allocation
[C]

Classification: Confidential

Two KCP clients we are speaking about now:

1. Epstein, Morris-PB, new \$180mm KCP cap markets acct.
2. Wolfson, you know this account...large imp. KCP client situation.

Estimated size/interest 2-3k shs.

--

Caroline V. Kitidis
Managing Director | Head of Key Client Partners & Wealth Investment Coverage
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Email [REDACTED]

----- Original Message -----

From: Haig Ariyan

Sent: 11/05/2013 10:50 AM EST

To: [REDACTED] Haig

[REDACTED] Chip Packard

Subject: Re: Fw: allocation [C]

Case by case menaing client indication, not deal. Sorry to be abrupt, back to back

----- Original Message -----

From: Caroline Kitidis

Sent: 11/05/2013 10:47 AM EST

To: [REDACTED] Caroline

[REDACTED] Chip Packard

Subject: Re: Fw: allocation [C]

Classification: Confidential

Yes in this case its regarding twtr, and its 2 kcp accounts - pls confirm back...

--

Caroline V. Kitidis

Managing Director | Head of Key Client Partners & Wealth Investment Coverage
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Mobile [REDACTED]

Email [REDACTED]

----- Original Message -----

From: Haig Ariyan

Sent: 11/05/2013 10:36 AM EST

To: [REDACTED] Chip Packard

Subject: Re: Fw: allocation [C]

Did not agree yet. Let us know case by case please for now.

----- Original Message -----

From: Caroline Kitidis

Sent: 11/05/2013 10:11 AM EST

To: Chip Packard; Haig Ariyan

Subject: Fw: Fw: allocation [C]

Classification: Confidential

H&C,

Per our conversation you agree that KCP allocations can come off top before PB/PCS breakdown? Its 3 clients where we have allocations. If so I will

EFTA01478686

discuss w Mike I.

See below.

--

Caroline V. Kitidis
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Email [REDACTED]

----- Original Message -----

From: Joshua Shoshan
Sent: 11/05/2013 10:04 AM EST
To: Caroline Kitidis
Subject: Re: Fw: allocation [C]

Classification: Confidential

Caroline, as far as I understand, the KCP accounts are Epstein, Rose and Wolfson (Daniel Wolfson will be in the book) -- so far. I guess Bollag is not KCP, but he should be, based upon size -- but there is no KCP interaction here, as far as I know. In short, the KCP accounts should get an allocation before the PCS/PB split, but Mike Iaquinta tells me adamantly that he has no instructions about a KCP carve-out, and he needs those instructions from you, Haig and Chip.

Maybe you might call Iaquinta? He is at [REDACTED] Best, --Josh

Joshua Shoshan
Director

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New York, NY 10154

Office [REDACTED]
Cell [REDACTED]
E-Fax [REDACTED]

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Date: 11/05/2013 09:59
AM

Subject: Re: Fw: allocation
[C]

Classification: Confidential

These are KCP accounts we r referring to or PB WIC ?
We said KCP accounts shd come off top and they agreed.
WIC PB comes out of regular allocation?

--

Caroline V. Kitidis
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----- Original Message -----

EFTA01478688

From: Joshua Shoshan
Sent: 11/05/2013 09:55 AM EST
To: Caroline Kitidis
Subject: Re: Fw: allocation [C]
Classification: Confidential

I spoke to Chip yesterday, and I think we still have a real problem with these special allocations not coming off the top. If they come out of the PB allocation, they are three times more "expensive". Can you try to get that pre-split allocation to take place? Chip said he was talking to you. I have not spoken to Haig, which I think makes sense . . .

Joshua Shoshan
Director

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Office
Cell
E-Fax

From:

To:

Date: 11/05/2013 09:51
AM

Subject: Re: Fw: allocation
[C]

Classification: Confidential

So what is feedback here from chip and haig, their call ?

--

Caroline V. Kitidis
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Email [REDACTED]

----- Original Message -----

From: Joshua Shoshan
Sent: 11/05/2013 09:48 AM EST
To: Caroline Kitidis
Subject: Re: Fw: allocation [C]

Classification: Confidential

Hi. Butenhoff is an active client; not new. He trades a decent amount -- so we have about \$55k of revs with him ytd -- which means he is real -- and, separately, RV has business with him, including loans. She is also very old friends. If he gets 500 shares, that might be nice. The other guy is Bollag, a billionaire that RV made this big deal about since yesterday. He has \$100mm + in the firm. Best regards, --Josh

Joshua Shoshan
Director

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Office [REDACTED]
Cell [REDACTED]
E-Fax [REDACTED]

From: [REDACTED]

To: [REDACTED]

Date: 11/05/2013 09:43
AM

Subject: Fw: allocation
[C]

Classification: Confidential

Can I get color here on these accounts ?

They are new for syndicate and or other real business or we are doing this as a favor for PB w no business opp?

--

Caroline V. Kitidis

Managing Director | Head of Key Client Partners & Wealth Investment Coverage
- Americas

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Mobile [REDACTED]

Email [REDACTED]

----- Original Message -----

EFTA01478691

From: Rosemary Vrablic
Sent: 11/05/2013 09:39 AM EST
To: Chip Packard; Haig Ariyan
Cc: Caroline Kitidis; Donald Summer; Joshua Shoshan; Zbynek Kozelsky
Subject: allocation [C]
Classification: Confidential

Chip and Haig

In addition to Bollag, the only other name that needs allocation consideration is Kurt Butenhoff. Thanks for the attention in both these names.

Kind regards,
Rosemary Vrablic

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Rosemary Vrablic
Managing Director

Deutsche Bank Trust Company Americas
Deutsche Asset & Wealth Management
345 Park Avenue
27th Floor
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Email [REDACTED]

NMLS# 1046752

(Embedded image moved to file: pic30730.gif)

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From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]
[REDACTED]

Date: 11/05/2013 09:33
AM

Subject: Bollag brokerage account
[C]

Classification: Confidential

Chip and Haig

As requested, we just received the executed brokerage account docs for Michael Bollag.

Thanks.

Kind regards,
Rosemary Vrablic

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Rosemary Vrablic
Managing Director

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Email [REDACTED]

NMLS# 1046752

EFTA01478693

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Securities offered through Deutsche Bank Securities Inc.

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]
[REDACTED]

Date: 11/04/2013 01:17
PM

Subject: Re:
[C]

Classification: Confidential

I don't think Michael would have any qualms about opening a DBAB account if its required. I've had some discussions with him in the past regarding purchasing CLOs via the PIC desk so I don't think it would hurt having an account open on the PCS side. It may be a way to facilitate some more activity from him moving forward...

I'll talk to Josh when he returns from a meeting and we'll see what we have to do to get this started.

EFTA01478694

Thanks,
Sean

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Sean Magee, CFP®
Vice President | Fixed Income

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(Embedded image moved to file: pic06595.gif)

Securities offered through Deutsche Bank Securities Inc.

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]

Haig Ariyan/db/-
dbcom

Date: 11/04/2013 11:53
AM

Subject: Re:
[C]

EFTA01478695

From a business perspective I am supportive given the importance of the overall PB relationship. From a regulatory perspective, can we do this if he doesn't have an open brokerage account?

Sent from my iPad

On Nov 4, 2013, at 11:05 AM, "Rosemary Vrablic" [REDACTED] wrote:

Classification: Confidential

Given the "one bank" approach I keep hearing about, total Bollag investment and deposit assets with AWM (not brokerage) are approx \$130 million.

Kind regards,
Rosemary Vrablic

<0.27A.gif>

Rosemary Vrablic
Managing Director

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NMLS# 1046752

<0.CD8.gif>

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Joshua Shoshan---11/04/2013 10:45:40 AM---Classification: Confidential

RV, hi. This is not an easy conversation, and Michael has no brokerage

From [REDACTED]
[REDACTED]

:

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]
[REDACTED]

Date 11/04/2013 10:45
AM
:

Subj Re: Fw:
[C]

ect:

Classification: Confidential

RV, hi. This is not an easy conversation, and Michael has no brokerage account with us. Please sketch this out for a moment. What are the assets and nature of the business? Best regards, --Josh

Joshua Shoshan
Director

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Office [REDACTED]

EFTA01478697

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Rosemary Vrablic---11/04/2013 10:33:26 AM---Classification:
Confidential
given the significant amount of \$ Michael and Ben have with us, please

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]

Date: 11/04/2013 10:33
AM

Subject: Re: Fw:
[C]

Classification: Confidential

given the significant amount of \$ Michael and Ben have with us, please
let me know if Chip or Haig need to be brought in.

Kind regards,
Rosemary Vrablic

<0.2444.gif>

Rosemary Vrablic
Managing Director

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NMLS# 1046752

<0.2EA2.gif>

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Joshua Shoshan---11/04/2013 10:31:39 AM---Classification: Confidential
Sean, please call me at any time. Best regards, --Josh Joshua Shoshan

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]

Date: 11/04/2013 10:31
AM

Subject: Re: Fw:
[C]

Classification: Confidential

Sean, please call me at any time. Best regards, --Josh

Joshua Shoshan
Director

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EFTA01478699

New York, NY 10154

Office [REDACTED]
Cell [REDACTED]
E-Fax [REDACTED]

Sean Magee---11/04/2013 10:26:39 AM---Classification: Confidential Josh
- I'm sure you're many requests like this. Let me know if you have

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]

Date: 11/04/2013 10:26
AM

Subject: Fw:
[C]

Classification: Confidential

Josh - I'm sure you're getting many requests like this.
Let me know if you have a moment to discuss today.

Thanks,
Sean

<0.3F22.gif>

Sean Magee, CFP®
Vice President | Fixed Income

Deutsche Bank
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EFTA01478700

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<0.4954.gif>

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----- Forwarded by [REDACTED] 11/04/2013 10:20 AM -----

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Cc: [REDACTED]
[REDACTED]

Date: 11/04/2013 10:18
AM

Subject: Re:
[C]

Sean, anything you guys can do to get me an allocation on this weeks
twitter IPO? I hear you are co-runners on the book
Sent from my iPhone

On Nov 4, 2013, at 1:51 PM, [REDACTED] wrote:
Classification: Confidential

No problem. I'll have it emailed to you today.

Thanks,
Sean

EFTA01478701

<mime-attachment.gif>

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Vice President | Fixed Income

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Fax [REDACTED]

Mobile [REDACTED]

Email [REDACTED]

<mime-attachment.gif>

Securities offered through Deutsche Bank Securities Inc.

From: [REDACTED]
[REDACTED]

To: [REDACTED]
[REDACTED]

Date: 11/03/2013 03:42
AM

Subject:
Re:

every

Can you prepare the excel spreadsheet that you send me

once in a while. The one which shows cost, tax cost, PL.
yield to call, yield to maturity, premium to scale....
hopefully accretion on the bonds beyond Feb 2013. Please
also send the current AAA scale. I get home Monday so I
would like to review Tuesday or Wednesday.

Sent from my iPad

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