

**From:** [REDACTED] >

**To:** Ike Groff <[REDACTED]>

**Subject:** BMW

**Date:** Sun, 19 Apr 2015 22:46:03 +0000

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HI Rich...I have been investigating SUV's and would really like to get the BMW X5 xDrive35i... This SUV starts at \$56,200 (and with the 'add ons' I would like we are up to \$63,950 without tax)! This is a vehicle I plan to drive for 10-15 years and because of this would really like to get what is important for me and my family...it's 4 wheel drive along with other additional safety features I really would like..

I would like to offer to pay the difference of whatever Jeffrey is willing to pay to get what I really want...It's extremely generous of Jeffrey in the first place and by no means do I want Jeffrey to spend more than what he deems appropriate ...however, given the above, I think it makes more sense for us to 'add in' instead of going for something we really would prefer not to purchase.

I am sure you can negotiate down from the proposed \$63,950...but it will still be more than the 'budget' you discussed with me...

Please let me know your thoughts...thank you!!!!